

## Western Allied

— Experience. Quality. Reliability. —

Western Allied Corporation has been an industry leader in HVAC for over 55 years. Headquartered in Santa Fe Springs, CA, Western Allied is owned and operated by the industry's most highly trained and qualified personnel. Our facilities include in-house sheet metal and piping fabrication as well as proficiencies in stainless steel, black iron, galvanized, copper, PVC and other piping systems. We have a long and successful history of direct digital control (DDC) installation and support. We were the first mechanical contractor to achieve Lon System Integrator status in Southern California.

## **CHALLENGE**

Hunt Wesson foods contacted Western Allied because they were experiencing a deteriorating comfort, service call and repair bill situation. They had just reviewed the previous year's bills and recognized the significant costs. Maintenance and repair costs alone for a 130,000 square foot facility topped \$225,000 in a single year. Hunt Wesson had only received costly bids for short-sighted fixes to their unending comfort complaints. They lacked a trusted advisor to provide a realistic long-term solution.

## **SOLUTION**

Western Allied's engineering and account management teams conducted a full site review to prioritize Hunt Wesson's HVAC needs. The short and long-term solution included necessary repairs combined with a full maintenance program.

## **RESULTS**

Within months of implementing the solution with Western Allied, comfort and repair calls were reduced significantly. Hunt Wesson's costs for maintenance and service dropped to just over \$100,000 per year.